

Message Text

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PAGE 01 VIENNA 02002 130712Z

44

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 DODE-00 DOTE-00

EB-07 INR-07 NSAE-00 FAA-00 OMB-01 TRSE-00 XMB-02

PM-04 /036 W

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R 121512Z MAR 76

FM AMEMBASSY VIENNA

TO AMEMBASSY ANKARA

INFO AMCONSULATE ISTANBUL

SECSTATE WASDHC 8007

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EO 11652: N/A

TAGS: BEXP, AU, TU

SUBJ: POSSIBLE SALE OF BELLANCA AIRCRAFT TO TURKISH AIR FORCE

1. WE UNDERSTAND FROM ROGER WHYTE OF "HOLIDAY AIR", SALZBURG FIRM WHICH IS EXCLUSIVE DISTRIBUTOR OF BELLANCA AIRCRAFT FOR EUROPE AND NORTH AFRICA, THAT HE RECENTLY RETURNED FROM ANKARA TO PREPARE GROUND FOR POSSIBLE SALE OF 40 TRAINING AIRCRAFT TO TURKISH AIR FORCE (TO REPLACE OLD PIPERS FROM KOREA). WHYTE CALLED ON VARIOUS PERSON IN TURKISH MILITARY AND WAS TOLD THAT A TENDER FOR THE TRAINERS WOULD BE ANNOUNCED IN LATE MARCH OR IN APRIL. WHEN TENDER IS PUBLISHED, WHYTE PLANS FLY A BELLANCA TO TURKEY IN SUPPORT HIS FIRM'S BID. "HOLIDAY AIR" HAS AS BELLANCA SUB-AGENT IN ISTANBUL, FIRM TRAKYA UCAK ISLETMESI S.A.N. TIC.LTD.STI., OMER ABET HAN 210, KARAKOY, ISTANBUL.

2. BEFORE WHYTE RE-VISITS ANKARA, EMBASSY PLANS GIVE HIM LETTER OF INTRODUCTION TO COMMATT MEYER. ANY APPROPRIATE ASSISTANCE WOULD BE APPRICIATED. HOLIDAY AIR EXHIBITED BELLANCA AIRCRAFT AT LAST PARIS AIR SHOW.BUCHANAN

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